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Highest award for hardware, software, services

FRITZ & MACZIOL Group receives IBM Beacon Award 2010 in two categories

- Winner IBM Beacon Award 2010 in Services
- Winner IBM Beacon Award 2010 in Business Analytics
- Finalist in Smarter Work and Storage and System Integration
- Winner of two IBM Bestseller Awards
- The most awarded IBM Business Partner worldwide

Ulm, 24th June 2010. — The FRITZ & MACZIOL Group has impressively proven its expertise and know-how once again in all three business fields of hardware, software and services in the global IBM Business Partner competition. The Group won the IBM Beacon Award as winner in two categories this year for the first time. Out of hundreds of competitors IBM honoured the services of FRITZ & MACZIOL with the highest awards as winners in Services for the "Outstanding Teaming with IBM Global Technology Services (GTS)" and in Business Analytics for the innovative BI/BPM-solution STAS CONTROL for medium-sized and large customers. FRITZ & MACZIOL was also honoured as a finalist in Smarter Work for setting up a Value Net and in Storage and System Integration for "Outstanding IBM Storage Solution for Major Markets". The Group was considered for the IBM Bestseller Award at the start of the year. FRITZ & MACZIOL emerged as the winner in the "Best General Business Partner" and "Best IBM XIV Partner" categories. Thus, the Group can claim to be the IBM Business Partner worldwide with the most awards.

For FRITZ & MACZIOL Managing Director Heribert Fritz the new awards confirm the Group's consistent strategy: "We have been following a strategy of offering the highest quality and excellent know-how in all IBM areas for a long time. Awards are always a recognition of quality and performance. Winning two awards and being a finalist twice out of hundreds of competitors is an outstanding achievement - and the result of the high commitment and training of our staff, as well as our efforts consistently to develop the most efficient solution for our customers, taking individual business and IT needs and optimised costing into account. The awards

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from IBM reflect our excellent solutions expertise, which gives customers high added value and, thus, a better business result."

Just like last year, the FRITZ & MACZIOL Group impressed once again with its outstanding cooperation with the IBM Service Team. For this reason, the jury awarded the IBM Beacon Award "Outstanding Teaming with IBM Global Technology Services (GTS)" in Services. The second Beacon Award from IBM recognised the outstanding know-how of FRITZ & MACZIOL and its subsidiary STAS in Business Analytics – and made the Group a double winner for the first time in the company's history. The innovative BI/BPM solution STAS CONTROL primarily supports medium and large-sized customers in planning, analysis and control.

FRITZ & MACZIOL achieved nomination as a finalist in Smarter Work, one of three new award categories in the total of nine. For the jury, setting up a Value Net was crucial, under the auspices of which FRITZ & MACZIOL Asia Inc. works successfully with IBM and a further global player for an international telecommunications company. FRITZ & MACZIOL was an "Outstanding IBM Storage Solution for Major Markets" finalist in Storage and System Integration with an innovative deduplication concept for two computer centres in different locations.

The company had won the coveted IBM Bestseller Award at the end of January at the IBM Channel Kick-off 2010. The awards for "Best General Business Partner" and "Best IBM XIV Partner" are a recognition of FRITZ & MACZIOL's growth, commitment and excellent turnover in 2009 in the IBM-sectors of XIV and medium-sized business.

More Information:

FRITZ & MACZIOL Software
und Computervertrieb GmbH
Hörvelsinger Weg 17, D-89081 Ulm
www.fum.de

Katharina Pannier
Press Consultant
Tel.: +49 (0) 731 1551 649
Fax: +49 (0) 731 1551 555
E-mail: kpannier@fum.de

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Background information

*The **FRITZ & MACZIOL Group**, with headquarters in Ulm is the parent company of an internationally active group of companies and is comprised of FRITZ & MACZIOL Software und Computervertrieb GmbH, INFOMA® Software Consulting GmbH, FRITZ & MACZIOL Schweiz AG, NEO Business Partners GmbH, STAS GmbH, STAS Österreich GmbH, FRITZ & MACZIOL Asia Inc. and IT&T AG. With currently around 700 staff members at 15 locations in Germany and Switzerland, as well as five service facilities worldwide, the corporate group generated a turnover of more than EUR 220 million in 2009.*

Through the FRITZ & MACZIOL Group in Germany and Switzerland as well as with FRITZ & MACZIOL Asia Inc. and service offices in different countries, the enterprise is well-positioned worldwide. As both specialist and generalist, the Group offers - as a system and consultancy firm - a comprehensive portfolio featuring hardware, software, services as well as consulting in selected areas. The companies of the FRITZ & MACZIOL Group develop and sell software and system solutions for public authorities, medium-sized companies and major enterprises. The Group is a Top Partner of IBM, Microsoft and SAP with the highest-possible certification and provides its customers with the whole range of relevant IT topics on the basis of the latest technology of these world market leaders as well as complementary manufacturers. As part of the Dutch technology group, Imtech N.V., the system and consultancy firm also benefits from European synergies within the Imtech ICT Division itself as well as cooperation partners from the other divisions, e.g. the German Imtech company in the area of data centres.