

**Thematic Acquisition Accelerates Key Area Business Intelligence****Imtech acquires BI Software Company STAS GmbH through FRITZ & MACZIOL : INFOMA®**

- Independence of the 100-percent subsidiary is maintained
- Successfully established BI/CPM solution STAS CONTROL with more than 600 installations
- Lasting added value for customers through synergy effects

**Ulm, 20<sup>th</sup> August 2008 — FRITZ & MACZIOL : INFOMA® consolidates the constant expansion of solutions on offer yet again. As part of the Dutch technology concern Imtech N.V. the Ulm company group took over STAS GmbH on 1<sup>st</sup> January 2008. The software company is now a 100-percent subsidiary of FRITZ & MACZIOL : INFOMA®. Company name, management, team and structures remain unaltered. Under the leadership of the previous Managing Directors, Uwe Schulze and Siegfried Wolf, the supplier of Business Intelligence solutions (BI) and Corporate Performance Management solutions (CPM) will also act independently in the future and continue the successful product strategy of the past. STAS as a software company in the BI market is one of the Top-3 Platinum Partners of Cognos. A fundamental goal of the recent takeover is to create synergy effects to the advantage of the customer by expanding the company's portfolio.**

For Oliver Schallhorn, Managing Director of FRITZ & MACZIOL, and Oliver Couvigny, Managing Director of INFOMA®, the takeover decision marks another step on the road to "systems company of the future": "Parallel to the successfully performed comprehensive expansion in the D-A-CH region over the last few years, we have always oriented ourselves by the themes defined and requested by the market and the customer. Our strategy is always to offer the customer an optimum solution from one source. Therefore, thematic acquisitions are the right path to meet customer requirements quickly and with certified know-how. With STAS we have found a highly skilled specialist with whom we can accelerate the focus theme of Business Intelligence in a target and market-oriented way."

## Press Release

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Founded in 1991, the software company STAS GmbH, which operates in the German-speaking area with around 50 staff at head office Reilingen (Germany) near Heidelberg and in an Austrian office, sells its solutions predominantly to medium-sized companies, though large companies are also part of the customer base. The company currently has a customer base of around 600. STAS, the most recent subsidiary of the FRITZ & MACZIOL : INFOMA® company group, has made a name for itself with its own in-house, successfully established BI solution STAS CONTROL. The modular management software offers medium-sized companies support in planning, analysis and controlling. All relevant data, figures and trends can be evaluated using different criteria and can be considered from different perspectives. STAS CONTROL has interface solutions for standard ERP systems, as well as special modules, e.g. for the car industry, banking, industry/retail, financial services. STAS CONTROL is based on the technology of manufacturers Cognos (IBM) and Microsoft. Existing partnerships/cooperations will be continued in their current and proven form.

These were important criteria with regard to positioning of the future theme Business Intelligence for both the recently certified Cognos partner FRITZ & MACZIOL and the Microsoft Gold Certified Partner INFOMA®. As a result of the takeover, the company directors are expecting extensive synergies for both sides and, thus, lasting added value for customers. FRITZ & MACZIOL can offer STAS customers individual complete solutions from one source for all IT themes with its complete range of services for hardware, software and services from leading manufacturers. In contrast, STAS has the opportunity to offer its practical product for target-oriented BI management to around 2,500 customers cared for by the 17 FRITZ & MACZIOL offices in the D-A-CH region.

STAS will also incorporate its expertise and know-how in the continued development of the Analysis and Control module for the INFOMA® product family newsystem® kommunal. The newly developed Analysis and Control System is a homogenous component of newsystem® kommunal and supports local authorities in operational administration and political decision-making.

STAS Managing Director Uwe Schulze: "With FRITZ & MACZIOL : INFOMA® and the parent group Imtech we have a strong foothold and corresponding opportunities to continue to grow through targeted expansion and further

development of our BI solution. This gives us and our staff, and of course also our customers, security and long-term perspectives. And because we can now access the comprehensive know-how of all the FRITZ & MACZIOL and INFOMA® business areas, our customers are profiting substantially from the expansion of the IT portfolio.”

With this further investment in the software business field and specifically in the future theme of Business Intelligence, the Ulm company group FRITZ & MACZIOL : INFOMA® is meeting customers' increasing demands for universal solutions for optimum use of corporate data and information and, once again, is proving its expertise as a customer-oriented systems company of the future.

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**FRITZ & MACZIOL: INFOMA profile**

*FRITZ & MACZIOL is the leading company for software, systems and services in Germany, Austria and Switzerland. Together with its sister company INFOMA®, FRITZ & MACZIOL develops and sells software and system solutions for public clients (newsystem® kommunal), medium and large-sized companies (Despatch automation VAS® and LAP for the bulk goods industry, FuM Groupware & Application Suite based on Lotus Notes and IBM WebSphere). Moreover, as an IBM Premier Partner and winner of the IBM Beacon Award 2008, the company offers its customers the entire product ranges from IBM, Microsoft, VMware and CITRIX and comprehensive services in consulting and system integration.*

*INFOMA® Software Consulting GmbH is the leading vendor of software solutions and services for the local authority administration and the public sector. With the modular structured “newsystem kommunal” software, INFOMA® provides a unique integrated complete solution for the traditional form of cash accounting (cameralistic) as well as the new municipal budgeting, accounting and reporting system. Over 750 German local authority administrations of all sizes are featured on the list of customers. Taking into account the 2002 – founded INFOMA® Partner Group – a cooperation with innovative municipal IT service providers with around 1,300 employees – INFOMA® has over 1,100 customers. The INFOMA® products are sold and serviced by the members of the partner group not only as standalone solutions but also as central solutions providing full service.*

*Founded in 1987, FRITZ & MACZIOL: INFOMA today has more than 3,000 customers from the fields of local government, industry, retail, services, banking and insurance. The company has over 600 employees based at 18 locations in Germany, Austria and Switzerland. In the 2007 financial year, the Group recorded a total turnover of 170 million euros.*

**STAS profile**

*Founded in 1991, STAS GmbH is located in Reilingen, near to the famous Grand Prix race track of Hockenheim. The company employs 50 people and has customers all over Austria, Germany and Switzerland. Their Austrian subsidiary operates since January 2008. Branded as STAS CONTROL the company develops and distributes turnkey business software solutions (BI, CPM) to plan, analyse and control medium sized businesses. With these solutions incorporating short and guaranteed deployment times for risk-free implementation STAS successfully established themselves as an important player industries such as automotive, banking and financial services, technical wholesale, services, public works, and the industrial sector. Renowned companies including Banner Batteries, BBS Rims, Elta Electronic Appliances, Faller Model Toys, Felina Lingerie, Gloria Fire Extinguishing Systems, HeidelbergCement, Hermann Pfanner Beverages, IWC Watch Manufactory, Mitsubishi Electric, Truma Equipment Technologies, Würth Electric Wholesale, and some 50 cooperative banks are part of the large customer base with over 600 companies.*

**Imtech profile**

*Imtech N.V. is a European technical services provider in the fields of electrical engineering, ICT and mechanical engineering. With over 18,000 employees, Imtech achieves annual revenue of more than 3.3 billion euro. Imtech holds strong positions in the buildings, industry and infrastructure/mobility markets in the Netherlands, Belgium, Luxembourg, Germany, Eastern Europe, the UK, Ireland and Spain and in the global marine market. In total Imtech serves 14,000 customers. Imtech offers added-value in the form of integrated and multidisciplinary total solutions that lead to better business processes and more efficiency for customers and the customers they, in their turn, serve. Imtech also offers solutions that contribute towards a sustainable society, for example in the areas of energy, the environment, water and mobility. Imtech shares are listed on the Euronext Stock Exchange Amsterdam, where Imtech is included in the Midcap Index and the Next 150 index. Imtech shares are also included in the Dow Jones STOXX 600 index.*